

VICTORIAN COUNTRY VOLLEYBALL COUNCIL

REPORT ON BULK PURCHASING OF EQUIPMENT

14/4/78

Following the decision of the last conference to pursue the possibilities of bulk purchasing of equipment, I sent a circular to 16 suppliers of equipment on 12/10/77. (See Appendix 1A)

I also requested quotes from Waterwheel press for the printing of scoresheets (both old and new styles), letterheads and constitution and by-law booklets.

Appendix 1A also shows the date replied, if any. As can be seen, the response was almost nil - so much for the depressed state of the business world in Australia. In early February, I wrote a further letters to suppliers who advertize in the S.A. Volleyball Journal, and to the editor of the Journal. I received a reply from 3 of the suppliers. (See Appendix B)

From the information supplied by Mr W. Lebedew (Journal Editor) I wrote to the final two contacts, one of which replied. I could describe the overall response in rather rude terms, but just suffice to say it was very poor and dis-heartening.

Appendices 2 through 6 list a summary of the information returned under the categories of Volleyballs, Nets and Markers, Support equipment, Media - books, films, etc, and Stationary.

The consideration of delegates is invited.



Murray Mansfield

Treasurer

Attached: Appendices 1A, 1B, 2-6 as described

Appendix 7 - copy of circular distributed in October '77.

APPENDIX 1A

Circulars forwarded to the following in Oct. '77:-

Supplier	Date Replied	Comments
Kell Pell Sports Store - Bendigo	"	
Echuca Sports Store - Echuca	"	
Avrom Investments - Melbourne	"	
Majors Sports Store - Bendigo	"	
Don McAlpine Sports - Melbourne	"	
M.S.D. - Melbourne	"	
Para Sport - Melbourne	"	
Gude's Arcade Sports Store - Morwell	"	
Treziess Sports Store - Geelong	"	
Longlife Sports - Melbourne	"	
R. Green & Co. - Geelong	"	
Southside Distributors - Melbourne	"	
Global (Wholesale) - Melbourne	"	
Oxley Bros. - Melbourne	18/11/77	
Chestah Sports - Melbourne	"	
Merritt Hassett - Melbourne	15/12/77	
.....00.....		Requested further info. Was provided but no further contact. <i>until 19/4/78</i> <i>See Addendum</i>

The majority of the above contacts were provided by delegates to the last conference as their current suppliers. The remainder were extracted from the Melbourne telephone directory.

APPENDIX 1B

Letters forwarded to the following in Feb. '78:-

Contact	Date Replied	Comments
S.A. Volleyball Journal - Adelaide	14/2/78	Provided helpful info. on extra suppliers.
Overseas Indents - Sydney	14/2/78	Referred request to Vic. agent. No reply so rang on 7 & 10/4/78.
J.L Burley - Perth	15/2/78	
Spalding Australia - Melbourne	"	
Otto Industries - Adelaide	8/3/78	
Michaelis Bayley - Sydney	"	No reply so rang on 7/4/78. Referred to Vic. branch, so rang and wrote 7/4/78.
Secretary, AVF Coaches Comm. - Adelaide	Mar. '78	Provided some info. By joining commission, can obtain 'large'

Kell Pell Sports Store - Bendigo	=
Echuca Sports Store - Echuca	=
Avrom Investments - Melbourne	=
Majors Sports Store - Bendigo	=
Don McAlpine Sports - Melbourne	=
M.S.D. - Melbourne	=
Para Sport - Melbourne	=
Gudez Arcade Sports Store - Norwell	=
Trezises Sports Store - Geelong	=
Longlife Sports - Melbourne	=
R. Green & Co. - Geelong	=
Southside Distributors - Melbourne	=
Global (Wholesale) - Melbourne	=
Oxley Bros. - Melbourne	18/11/77
Cheetah Sports - Melbourne	=
Merritt Hassett - Melbourne	15/12/77

Requested further info.
Was provided but no
further contact.

until 19/4/78
See Addendum

.....00.....

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APPENDIX 1B

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J.L. Burley - Perth	15/2/78	
Spalding Australia - Melbourne	-	
Otto Industries - Adelaide	8/3/78	
Michaelis Bayley - Sydney	-	No reply so rang on 7/4/78. Referred to Vic. branch, so rang and wrote 7/4/78.
Secretary, AVF Coaches Comm. - Adelaide	Mar. '78	Provided some info. By joining commission, can obtain 'large' amounts of free info.

VOLLEYBALLS

Supplier	Description	Basis	Delivery	Price
J.L. Burley	8533 - 18 Panel Molten AVF Classified.	Plus freight	Not stated	\$16.50
	8533 - 12 Panel Molten Rubber Molten	As above	As above	\$15.55
		As above	As above	\$ 7.00
	4131 Seiko	As above	As above	\$ 2.75
	211 Youngman - 5	As above	As above	\$ 2.45
el Pell ^{co}	VL200 Mikasa	F.I.S. in 4 lots of 50	2 months after 1st 25.	\$31.50
	Tachikara #45	As above	1 - 2 wks.	\$29.95
	Spalding HL moulded	F.I.B. in lots of 25.	Not Stated	\$15.50
	Gold Cup ERV6 moulded	F.I.S. on unit	As above	\$ N/A
	Gold Cup GW211 Stitched	As above	As above	\$12.50
errett Hassett	Train moulded leather	Not Stated	Not Stated	\$8.95
	Moulded Rubber	As above	As above	\$5.25

APPENDIX 3

NETS AND MARKERS

SUPPLIER	EQUIPMENT	BASIS	DELIVERY	UNIT PRICE
OXLEY BROS	1m x 9.5m of 10cm sq. nylon mesh, sewn with double 15oz canvas 5cm wide top & bottom. Steel cable at top, nylon cord at bottom, 43" 6" long.	F.I.S., One deliv. of 20 nets.	2 weeks from order.	\$30.00
	As above	As above but for 50 nets.	As above	\$27.00
J.L. Burley	1.8 Black Polythene	Plus freight	Not stated	\$10.93
	2.0 Black Polythene	As above	As above	\$ 8.63
OTTO Ind.	A16.92 International Net with markers. AVF Classif. I17750	F.I.S. Unit deliv.	As above	\$112.03
	A16.23 Practice net without markers. AVF Classif. F7751	REXHAMME Plus freight	As above	\$47.58
	A16.94 Markers and pockets, pair	REXHAMME Plus freight	As above	\$30.85

APPENDIX 4 (Also continued overleaf)

SUPPORT EQUIPMENT

SUPPLIER	EQUIPMENT	BASIS	DELIVERY	PRICE
OTTO IND.	A16.56 Uprights. AVF Classif. I77100.	FIS Unit deliv.	Not Stated	\$127.93
	A6.11 Socket (Timber floor) AVF Classified. Pair.	As above	As above	\$120.74
	A6.13 Socket (Concrete floor)	As above	As above	\$54.32
	A16.17 Uprights, cables and floor plates. AVF L77101. Pair.	As above	As above	\$107.00
	A16.60 Uprights, practice net, ratchet winch between walls. AVF Classif. I77100.	As above	As above	\$175.56

OXLEY BROS	1m x 9.5m of 10cm sq. nylon mesh, sewn with double 15oz canvas 5cm wide top & bottom. Steel cable at top, nylon cord at bottom, 43" 6" long.	F.I.S., One deliv. of 20 nets.	2 weeks from order.	\$30.00
	As above	As above but for 50 nets.	As above	\$27.00
J.L. Burley	1.8 Black Polythene	Plus freight	Not stated	\$10.93
	2.0 Black Polythene	As above	As above	\$ 8.63
OTTO Ind.	A16.92 International Net with markers. AVF Classif. I17750	F.I.S. Unit deliv.	As above	\$112.03
	A16.23 Practice net without markers. AVF Classif. F7751	REMARKS Plus freight	As above	\$47.58
	A16.94 Markers and pockets, pair	REMARKS Plus freight	As above	\$30.85

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	A6.11 Socket (Timber floor) AVF Classified. Pair.	As above	As above	\$120.74
	A6.13 Socket (Concrete floor)	As above	As above	\$54.32
	A16.17 Uprights, cables and floor plates. AVF L77101. Pair.	As above	As above	\$107.00
	A16.60 Uprights, practice net, ratchet winch between walls. AVF Classif. L77102.	As above	As above	\$175.56
	A16.85 Uprights, practice nets, ratchet winch between walls for two courts. AVF Classif. P7751.	As above	As above	\$254.81

NB: Freight is only payable from Otto Ind. if the order is less than \$100.00.