

5m Nylon Pulley

20mm Ø Bolt

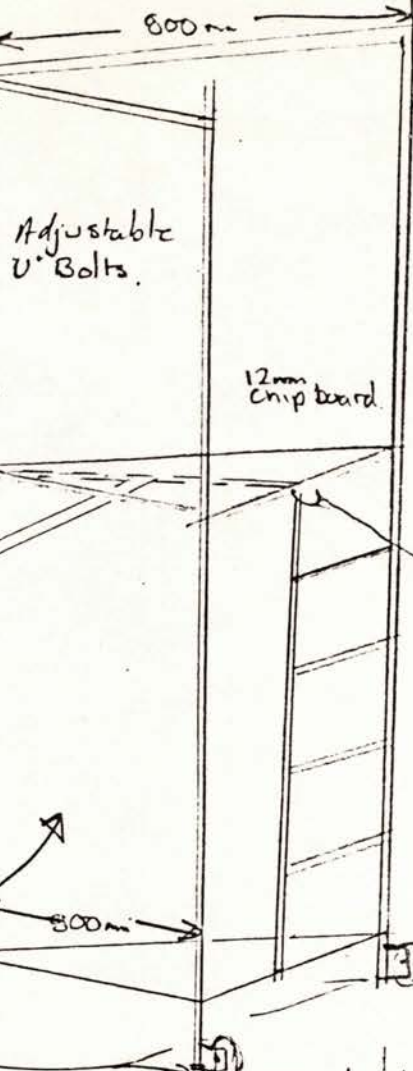
5:1 Boatwinch

1/2 Chain Links

50x50 SHS

Storage area if required

rubber door stops



25mm SHS

Adjustable U-Bolts

12mm Chip board

6mm Cable

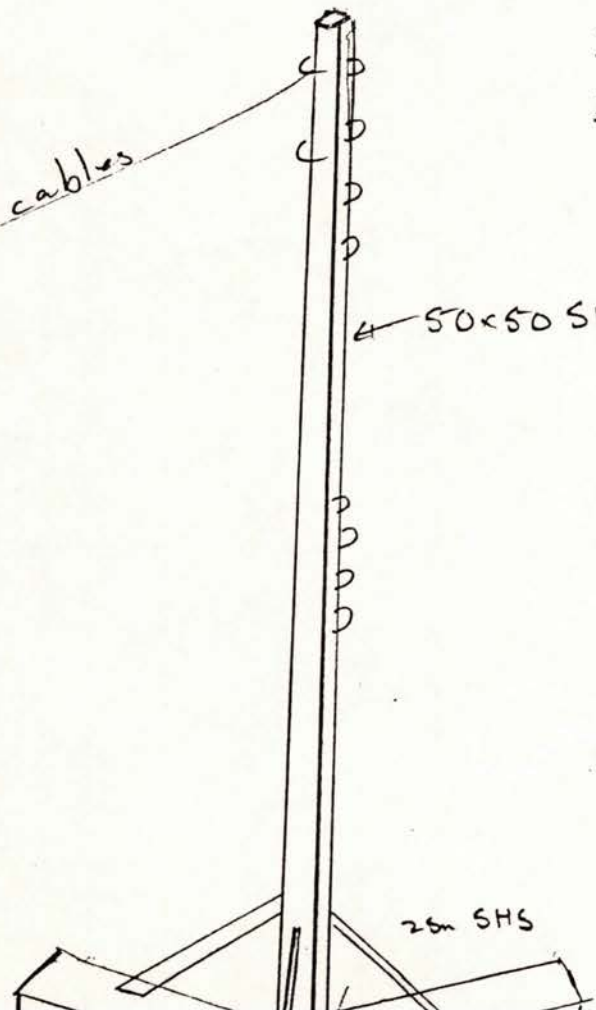
steps

800mm

100 diameter Aluminium rubber wheels

REFEREE'S STAND AND NET SUPPORT FOR THE DO-IT-YOURSELF ASSOCIATION.

(Compliments G.V.V.A.)

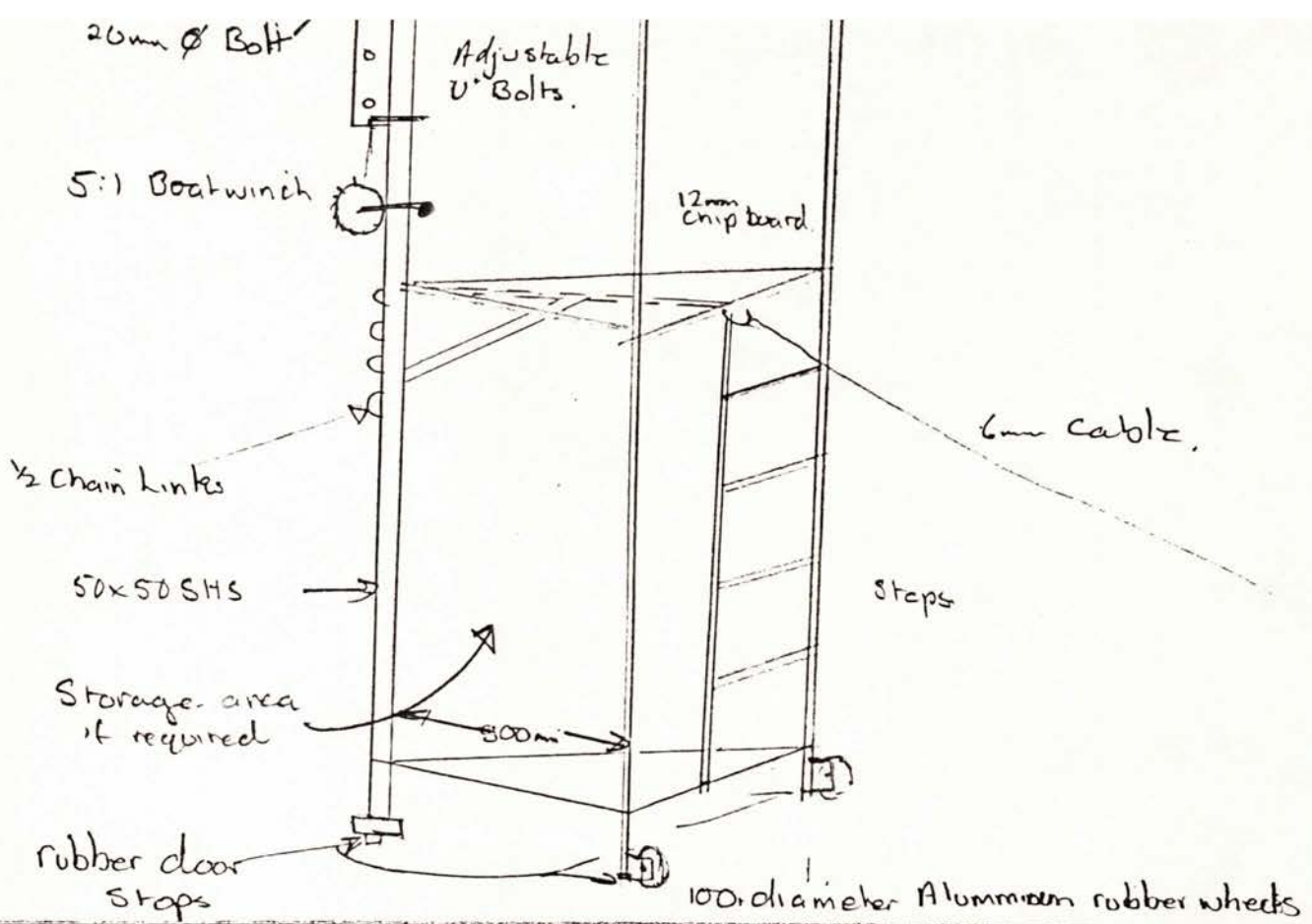


cables

50x50 SHS

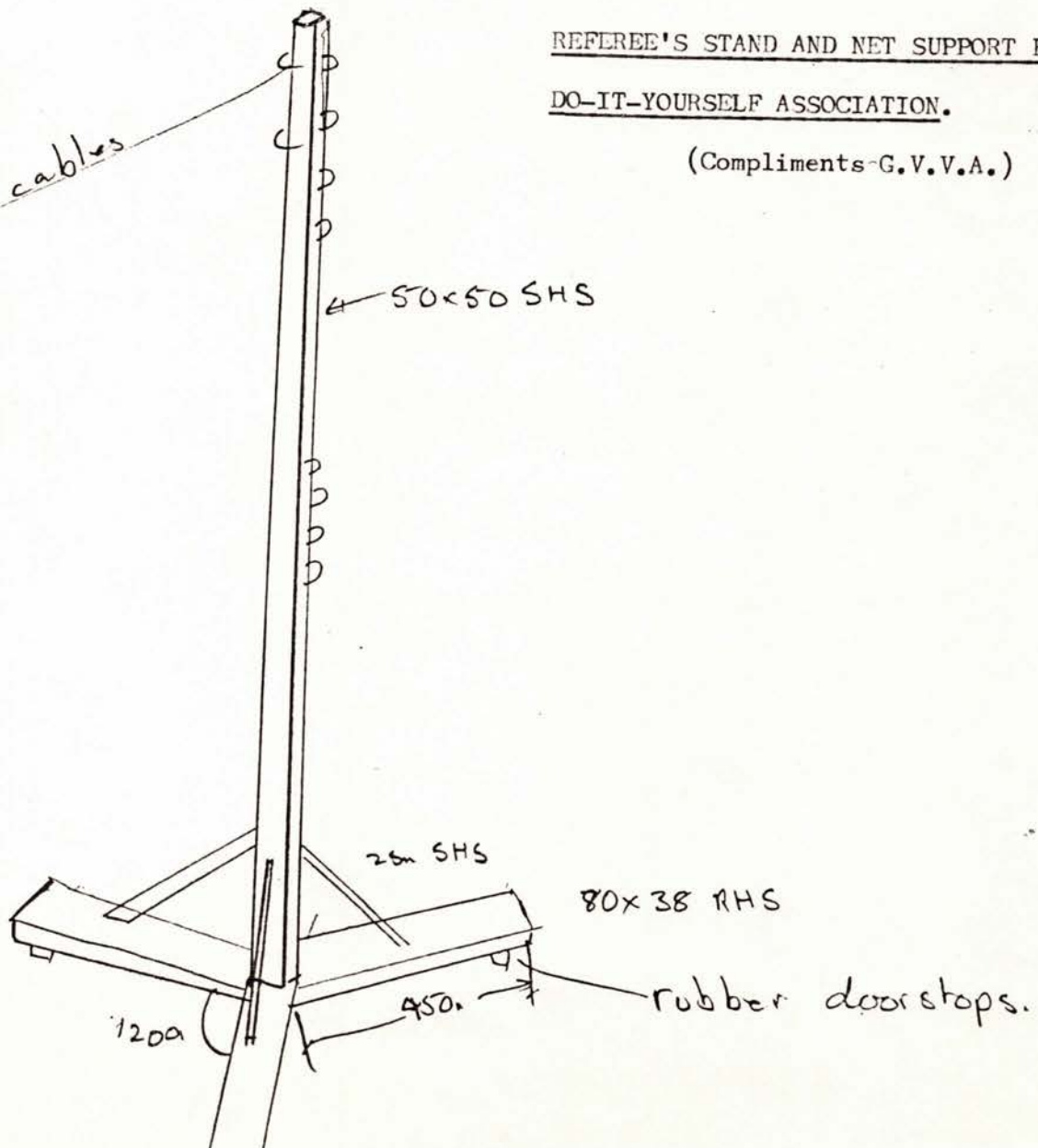
25 SHS

80x38 RHS



REFEREE'S STAND AND NET SUPPORT FOR THE  
DO-IT-YOURSELF ASSOCIATION.

(Compliments G.V.V.A.)



MEDIA - BOOKS, FILMS, ETC.

All media is supplied via the A.V.F.

VIDEO TAPES

1/2" J Standard B/W OR 3/4" Colour cassette

- |    |  |                          |
|----|--|--------------------------|
| 1. | S.A. State team match play, men (50 mins.) | \$10.00 Supply own Tape. |
| 2. | S.A. State women match play (50 mins.)     | \$10.00 " " "            |
| 3. | Basic skills, drills (25 mins)             | \$ 5.00 " " "            |

SLIDES

- |    |  |               |
|----|--|---------------|
| 1. | Action shots of 1972 Olympics (Colour)             | All 20c each. |
| 2. | Action shots of S.A. State men (Colour)            |               |
| 3. | Stop-Action sequential shots of basic skills (B/W) |               |

16 mm FILMS

- |    |  |                          |
|----|--|--------------------------|
| 1. | "The name of the game is Volleyball" (15 min. colour)<br>- a promotional film suitable for primary children. | \$5.00 hire plus postage |
| 2. | Basic skills film currently being made.<br>Available about now, either for hire or on colour videotape.      | Price not set.           |

Appendix 5 continues overleaf with a photocopy of the list of publications currently available through the AVF.

CODE	QUANTITY	TITLE	ORDER FORM	PRICE	AMOUNT
3425	_____	One year subscription - Vol.111 Technical Journal Special		\$15.00	_____
3399	_____	(All back issues plus current Vol.111		\$35.00	_____
3410	_____	The Spiker (Periodical-one year sub.)		\$ 3.00	_____
3422	_____	300 Plus Volleyball Drills and Ideas by R.D. Bratton		\$ 6.50	_____
		INTERNATIONAL COACHES MANUAL			
3415	_____	Binder Cover (includes Chapter 12)		\$15.00	_____
3416	_____	Paper Cover (includes Chapter 12)		\$10.00	_____
3416	_____	Chapter 12 only (Volleyball statistics)		\$ 2.00	_____
3435	_____	MINI VOLLEYBALL IS FUN (WRITTEN FOR CHILDREN 8 - 12 years)		\$ 2.50	_____
3470	_____	"Bump Set and Spike" (Manual)		\$ 5.00	_____
3457	_____	"Volleyball" by Scates and Ward - 2nd Ed.		\$ 4.50	_____
3465	_____	Winning Volleyball by A. Scates		\$16.25	_____
3466	_____	WINNING VOLLEYBALL BY MATSUDAIRA	(Coming soon)		
3467	_____	"Modern Volleyball for Teacher, Coach and Player" by Keith Nichols		\$12.75	_____
3440	_____	"Volleyball Team Play" by Mark Tennant		\$ 6.50	_____
3441	_____	Volleyball Team Play - 120 Colour Slides of illustrations		\$60.00	_____
3469	_____	VOLLEYBALL BY HERZOG (Sequential Stop Action Skill Series)		\$18.00	_____

STATIONERY  
~~XXXXXXXXXX~~

All quotations have been received from Waterwheel Press, Shepparton.

Description	Material	Quantity	Price	Additional Runs
Old style score sheets	White bond 73 gm	1000	\$60.95	\$18.40/1000
International Score Sheets	Similar to existing	5000	\$131.10	\$24.15/1000
Letterheads one colour 8 1/8" x 10 1/2"	White bond 73 gm	1000	\$41.40	Not quoted
Constitution and Bylaw books, 32 pages & cover 4" x 5"	Not stated	100	\$207.00	Not quoted

NB: Costs of plates for logos on any printed material will be extra.

Quotes were dated 29 October 1977, and could have risen slightly.

VICTORIAN COUNTRY VOLLEYBALL COUNCIL

P.O. BOX 426,  
BENDIGO. 3550  
12/10/77

Dear Sir,

The V.C.V.C. is a body governing Volleyball in the Country area of Victoria. Currently, there are eight centres affiliated with the Council, these being Ballarat, Bendigo, Geelong, Latrobe Valley, Goulburn Valley, Wangaratta, Warrnambool and Swan Hill. As at June of this year we had registered nearly 2000 players. Since this time, our membership has increased some 500 players, and the growth rate appears to be continuing. Furthermore, there are another 12 centres in country Victoria where Associations are in the formation stage, and we would expect our registrations to increase 2 - 3 times in the next 12 - 18 months. The growth of the sport in all areas, especially schools, has been phenomenal following the recent successful Asian Volleyball Championships staged in Melbourne and selected country centres in late 1975. The growth is assured with the employment of a full time State Director of Coaching (ex. Philippines National Coach) by the Victorian Amateur Volleyball Association. This person is spending 2/3 of his time in country areas, mainly in the schools, in order that the younger player is taught correctly from the first instance.

Having provided a brief background to our sport, you are now invited to submit a proposal to our Council for the supply of any or all of the equipment included on the attached list.

At a recent conference of the V.C.V.C., we decided to investigate the advantages of "bulk purchase" and/or "sole suppliers" of Volleyball equipment, through the V.C.V.C., to all affiliated centres. I would ask that you provide details of the goods you would be willing to supply, the price per unit, the conditions of supply and the lead time applicable. It may be possible for a limited stock of some items to be held by the V.C.V.C. for immediate supply to constituents, but in other cases, the Council would accept orders and deal direct with the supplier.

If you require any further information, please don't hesitate to contact me.

Yours Faithfully,

LIST OF EQUIPMENT REQUIRED

<u>ITEM</u>	<u>DESCRIPTION</u>	<u>COMMENT</u>
1. Volleyballs	Tachickara No. 5, 1st grade Tachickara No. 4, " " OR Mikasa or similar ball	We estimate our annual needs to be around 200 No. 5's and some 25 No. 4's.
2. Nets	Standard size - 1m wide x 9.5m long of 10cm sq. mesh. Top edge to be sewn with double thickness white canvas, 5cm wide. Steel cable through top and nylon cord through lower edge.	
3. Net Markers	Flexible fibreglass rods, 1.8m long, 10mm dia. To have alternating, contrasting colours in 10cm long sections.	
4. Coaching Books	Whatever is available	
5. Japanese style Referee whistles	A potential market for some 100 to 150 of these currently exists	
6. Sports Clothing	Including track suits, jerseys, shorts, socks, shoes and numbers.	

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Footnote: We are also investigating the possibility of a sponsor for our International score sheets, of which we would use some 10,000 annually. If you, or your firm, would be interested in this aspect, I would be pleased to supply details.

MEMORANDUM:

A reply was received from Merrett-Hassett on 19/4/78, after the report was drafted. His quotation on Volleyballs has been included in Appendix 2, but the remainder of his quote is listed here:

<u>Nets:</u>	Regulation Flan Net	\$9.70
	Special Terelene Net	\$12.95
<u>Support Equipment:</u>	Aluminium outdoor posts and guys ( $\frac{3}{4}$ " $\emptyset$ post, guy wires and pegs)	\$9.00 per set
<u>Whistles:</u>	With finger clip	\$2.65
	With ring and cord	\$1.95
<u>Clothing:</u>	Shirts or tops	FROM \$9.50
	Shorts	FROM \$6.50

No details of delivery or basis of price quoted have been stated.

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Following the contact direct with the importers of Tachikara and Mikasa, it was evident that neither were keen to deal direct, although they both wished to be able to sell their volleyballs. The main problem was that of cutting out the retailer, who after all is the outlet for numerous goods which they import. After explaining that many retailers in all centres had been circulated with absolutely no response, both importers offered to follow up on any retailer I specified. I listed Kel Pell's Sports store in Bendigo, Majors Sports Store in Eaglehawk and Trezises Sports store in Geelong. Within two days I had action from Kel Pell in Bendigo, but to this date I have not heard from the others. Both importers rang me back within the week to make sure one of the retailers had contacted me. It should be noted that the rec. retail price of the Mikasa and Tachikara volleyballs is of the order of \$42.50 each.