

V.C.V.C. for info only



VICTORIAN AMATEUR VOLLEYBALL ASSOCIATION

Affiliated with The Australian Volleyball Federation (Inc.)
and The Victorian Olympic Council.

21 Pilcher Street,
BENDIGO. 3550

28/2/80

TO: ALL AFFILIATED ASSOCIATIONS

VOLLEYPAK INSURANCE FUNDRAISING SCHEME

For nearly two years, the V.A.V.A. have been negotiating to present a viable and attractive fund raising scheme for Victorian Volleyball. I am pleased to advise that we have succeeded. The scheme is called VOLLEYPAK, an insurance scheme for the average person, covering all household and domestic insurances.

Volleypak has been arranged through Hunt & Thomas, Insurance Brokers, with the Union Assurance Society, and consists of individual cover on Home, Contents, Multi Risks, Personal Accident, Cars, Caravans, Boats and domestic Workers Compensation. Special rates have been struck for the scheme, which are better than I have been able to find personally. Every Volleyballer has this type of cover in some form, whether it be their own or their families. The scheme is open to Volleyballers, families or friends.

It is an incentive scheme, because the commission offered on each cover is paid to a Volleyball body, as are the commissions on all future renewals for ever and a day.

The V.A.V.A. have agreed to share the commission with affiliated Associations, and it is up to each Association to determine whether or not it shares its commission with the clubs who will sell the cover.

The V.A.V.A. is determined to appoint a full time Executive Officer in the very near future, and we see this scheme as one way of funding such an appointment. Another way of course is through registration fees, and although these must be reviewed for next year, the better this scheme pays off, the lower fees will be able to be kept.

The main purpose of this letter, apart from announcing the scheme, is to request your Association to convene a launching meeting in your own area, at which time a representative of the V.A.V.A. and the Insurance company will attend to fully explain the operation of Volleypak. I make no hesitation in stating that this package could earn your Association several thousand dollars in a full year if only half your members placed their own insurance with the scheme.

Because of the high potential of Volleypak for your Association, could I suggest that your Association consider a professional approach to the launching in your area, and perhaps offer refreshments as a lure to get members along. I am sure the investment would be repaid many times over. Volleypak brochures will be printed within the next few weeks, so launching will take place from about mid March. I will contact you by phone in about three weeks time, to set a date for launching, and discuss any further information you may require. If you wish you may phone me beforehand.

Murray Mansfield (Sec.)