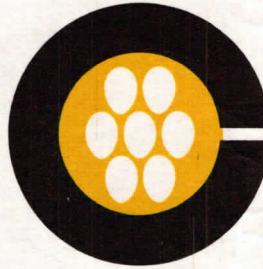


CRYSTAL EGG COMPANY

Authorised Agent
Victorian Egg
Marketing Board



Garsed Street Bendigo
Victoria 3550
Post Office Box 4
Phone (054) 431911

11th July, 1983.

Mr. K. Fitzgibbon,
Secretary,
Commercial Egg Producers' Association of Victoria,
Post Office,
STRATHFIELDSAYE, 3551.

Dear Kevin,

Thank you for your letter of July 7th concerning difficulties experienced by some producers who wish to continue to bring their eggs into the floor after 3 p.m. Fridays. I am sure that we can fix this problem, provided it is approached sensibly, and put into perspective.

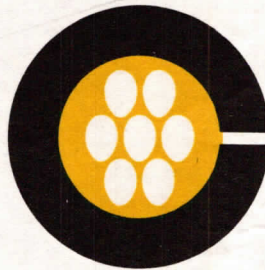
As you know, the floor employees take their 38 hour week by finishing at 3 p.m. each Friday, provided that the floor is up to date and that we have graded all eggs received up until noon on the preceding Thursday. Holidays can throw this out, as you will appreciate.

This year Good Friday created a unique problem for us, as we later discovered that employees who take the full day as a holiday, are still entitled to their 96 minutes off at another time (4 days of 24 minutes). By mutual agreement, the employees took a half day (July 1st) to catch up on this lost time, as opposed to being paid overtime. This was done, only on the basis that the floor had caught up on all grading by noon Friday. As a breakdown is possible at any time, this extra time was really only agreed to at noon, on the Friday concerned, when we knew it was possible. It hardly left time for notifying producers.

In future, should the need arise to do this again, we shall erect a sign notifying producers of the possibility of an early closure in any week it may occur. The point should be made that our staff is very mindful of the need to complete grading as quickly as possible, after a holiday, in order that producers be paid for their eggs. You will agree that the floor has operated creditably in this regard, and often producers receive payment for eggs delivered after noon Thursday, even when this is not required by the Board. I believe we have an excellent helpful staff, who were a little shocked when the 38 hour week was introduced, but now it is a fact of life, we must all learn to live with it, whether we like it or not.

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Concerning Jack Scott's low trailer, that prevents him from easily getting his trolley up onto the landing of our floor, there are four possibilities.

- a) Jack could deliver his eggs before 3 p.m., and have the trolley lifted by fork truck to the required height.
- b) Jack could raise the adjacent roller door by pulling the chain, to enable him to get his egg trolleys up the ramp and into the cool room. I thought this was what happened.
- c) I could motorise this adjacent roller door to facilitate its raising of the roller door for such delivery.
- d) He could get a higher delivery van.

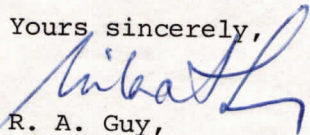
I consider that possibility (c) may help the situation, and accordingly have asked my engineers to arrange this.

I repeat that we have had discussions on the opening of the floor for producers who wanted to deliver their eggs after 3 p.m. Fridays. We agreed to keep the door open, and an office member (Mary Connelly) back to record the delivery, and receive the eggs on the understanding that each producer put his eggs in the cool room for the weekend. Eggs left on the platform over the weekend must have been left out by the producers, and I agree, over summer, this would be disastrous.

I have instructed that a check be done by our engineers, who are still at work at 5 p.m. Fridays, on any eggs left out of the cool rooms, and to place any found inside.

I hope these new procedures may help eliminate any problems that are existing. A rational and sensible approach to any problem, by both sides, will soon produce a simple solution. Thank you for bringing these matters to my attention.

Yours sincerely,


R. A. Guy,
Managing Director.