

EGG FARMERS OF VICTORIA

The Victorian Egg Marketing Board trading as Egg Farmers of Victoria



12th November, 1987

CIRCULAR NO: 95/87

TO: ALL PRODUCERS

Egg Price Change Effective Monday, 23rd November, 1987

Effective Monday, 23rd November, 1987, wholesale and producer prices are changed as follows :

70's	Increased	15 cents
63's	Increased	10 cents
56's	Decreased	3 cents
49's	Decreased	10 cents
42's	Unchanged	

A summary of the prices and changes, effective from Monday, 23rd November, 1987 is shown on the back of this circular.

EGG FARMERS OF VICTORIA

J. VIPADI
Secretary

12th November, 1987

EGG PRICES EFFECTIVE MONDAY, 23RD NOVEMBER, 1987

<u>Grade</u>	<u>Cents Per Dozen</u>		<u>Base Wholesale Selling Price</u>
	<u>Producer Advance Price</u>	<u>Class "A" Premium</u>	
<u>First Quality</u>			
70's	\$ 1.69	30 cents	\$ 1.99
63's	1.54	30 cents	1.84
56's	1.06	30 cents	1.36
49's	.88	30 cents	1.18
42's	0.64	30 cents	0.94
<u>Second Quality</u>	0.76		(Not For Sale)

Deductions

1. Ungraded Consignments

- a) Administration, Marketing and Equalisation
 - i. Quota Contract Charge 9.38 cents per quota per fortnight
(0.67 cents per quota per day)
 - or
 - ii. Per dozen charge 15.00 cents per dozen
- b) Packaging 14.00 cents
- c) Grading
 - i) for deliveries in 360 dozen trolleys
on in bulk on pallets 9.25 cents
 - ii) for deliveries in 30 dozen containers 10.25 cents
 - iii) for deliveries in 15 dozen containers 11.25 cents
- d) Other Grading Floor services As advised by the Grading Floor

2. Pack to Order Consignments

- a) Administration, Marketing and Equalisation
 - i. Quota Contract Charge 9.38 cents per quota per fortnight
(0.67 cents per quota per day)
 - or
 - ii. Per dozen charge 15.00 cents per dozen
- b) Packaging(for consignments not packed for sale) 14.00 cents
- c) Allowance for packing in half dozens (2.00 cents)
- d) Handling Fee As advised by the Grading Floor

3. Producer Agents Remittance

- a) Administration, Marketing and Equalisation
 - i. Quota Contract charge 9.38 cents per quota per fortnight
(0.67 cents per quota per day)
 - or
 - ii. Per dozen charge 15.00 cents per dozen
 - Additional Administration Charge 0.50 cents
- Total 15.50 cents

EGG FARMERS OF VICTORIA

The Victorian Egg Marketing Board trading as Egg Farmers of Victoria



10th December, 1987

CIRCULAR NO: 99/87

TO: ALL PRODUCERS

Egg Price Change Effective Monday, 14th December, 1987

Effective Monday, 14th December, 1987, wholesale and producer prices are changed as follows :

70's	Unchanged
63's	Unchanged
56's	Unchanged
49's	Decreased 18 cents
42's	Decreased 10 cents

A summary of the prices and changes, effective from Monday, 14th December, 1987 is shown on the back of this circular.

EGG FARMERS OF VICTORIA

J. VIPADI
Secretary

10th December, 1987

EGG PRICES EFFECTIVE MONDAY, 14TH DECEMBER, 1987

<u>Grade</u>	<u>Cents Per Dozen</u>		<u>Base Wholesale Selling Price</u>
	<u>Producer Advance Price</u>	<u>Class "A" Premium</u>	
<u>First Quality</u>			
70's	\$ 1.69	30 cents	\$ 1.99
63's	1.54	30 cents	1.84
56's	1.06	30 cents	1.36
49's	.70	30 cents	1.00
42's	0.54	30 cents	0.84
<u>Second Quality</u>	0.76		(Not For Sale)

Deductions

1. Ungraded Consignments

- a) Administration, Marketing and Equalisation (Effective 28.12.1987)
 - i. Quota Contract Charge 13 cents per quota per fortnight
(0.93 cents per quota per day)
 - or
 - ii. Per dozen charge 20.00 cents per dozen
- b) Packaging 14.00 cents
- c) Grading
 - i) for deliveries in 360 dozen trolleys on in bulk on pallets 7.75 cents
 - ii) for deliveries in 30 dozen containers 10.25 cents
 - iii) for deliveries in 15 dozen containers 11.25 cents
- d) Other Grading Floor services - As advised by the Grading Floor

2. Pack to Order Consignments

- a) Administration, Marketing and Equalisation (Effective 28.12.1987)
 - i. Quota Contract Charge 13 cents per quota per fortnight
(0.93 cents per quota per day)
 - or
 - ii. Per dozen charge 20.00 cents per dozen
- b) Packaging(for consignments not packed for sale) 14.00 cents
- c) Allowance for packing in half dozens (2.00 cents)
- d) Handling Fee As advised by the Grading Floor

3. Producer Agents Remittance

- a) Administration, Marketing and Equalisation (Effective 28.12.1987)
 - i. Quota Contract charge 13 cents per quota per fortnight
(0.93 cents per quota per day)
 - or
 - ii. Per dozen charge 20.00 cents per dozen
 - Additional Administration Charge 0.50 cents
- Total 20.50 cents

EGG FARMERS OF VICTORIA

The Victorian Egg Marketing Board trading as Egg Farmers of Victoria



TO: **ALL PRODUCERS**

29th October, 1987

CIRCULAR NO. 89/87

re Moratorium on Farm Grading Lifted
Effective 1st December, 1987

From 1976 when the Board introduced a new farm grading scheme known as 'pack-to-order', farm grading increased rapidly and by 1982, 31.5 million dozen or 60% of all eggs were farm graded.

For this reason and at the request of the then Minister of Agriculture, the Hon. E. Kent, the Board decided not to allow any expansion of farm grading unless there was a specific market requirement.

The recent closure of T.J. Neylon's grading floor now means that metropolitan producers do not have an 'off farm' grading alternative other than the Board's Keysborough floor.

The Board has therefore decided that it is now appropriate to remove the moratorium on farm grading effective from 1st December, 1987 so that all producers have the choice of farm grading or grading at Keysborough.

Once the moratorium is lifted, the sole criteria for granting of farm grading licences will relate to ensuring that all graded eggs are up to required quality standards by ensuring that -

- (a) the quality of the grading equipment and the egg room is up to standard, and
- (b) grading standards are kept to required levels.

Producer Agents are required to pay Board marketing and administration charges based on issued quota and sales to bannered stores and distributors will still require specific authority.

THE VICTORIAN EGG MARKETING BOARD

J. VIPADI
Secretary

EGG FARMERS OF VICTORIA

The Victorian Egg Marketing Board trading as Egg Farmers of Victoria



TO: ALL PRODUCERS

11th November, 1987

CIRCULAR NO. 92/87

re The Victorian Egg Marketing Board Annual
General Meeting - Tuesday 1st December, 1987

1986/87 has been an eventful year with many challenges still ahead.

The Prices Commissioner will soon hand down his second report and the Public Bodies Review Committee is expected to present its recommendations by mid-November. There has also been the announcement of the formation of the egg products manufacturing company owned jointly by The Victorian Egg Marketing Board and the New South Wales Egg Corporation, **Good Food Products Australia Pty. Ltd.**

To discuss these important matters with producers, the Board's Annual General Meeting will be held on Tuesday 1st December 1987 at 2.00 p.m. in the Board's Auditorium at Keysborough. All producers are invited to attend.

As in past years, the meeting will be preceded by a barbecue lunch commencing at 12.30 p.m. and guided tours to view the new Diamond Grading machine and the Henningsen drier will be conducted between 11.30 a.m. and 12.15 p.m.

The programme for the Meeting will be as follows:

- Welcome by Board Chairman Don Foster
- 1986/87 Annual Report - Alan Harrison
- Good Food Products Australia Pty.Ltd. -
1988 and beyond - Guest Speaker - Mr. Peter Schutz,
Marketing Director
- 1987/88 Marketing Plans
 - Victoria
 - National - Mr.I. Peterson
- Public Bodies Review Committee - M. Taylor
- Egg Prices - P. Carpenter
- Report on Overseas' study tour (D. Foster and R. Keedle)

Producers will again have the opportunity to discuss matters of mutual interest with other members of the Industry and with Board Members and Management.

THE VICTORIAN EGG MARKETING BOARD

J. Vipadi
J. VIPADI

Corporate Secretary

EGG FARMERS OF VICTORIA

The Victorian Egg Marketing Board trading as Egg Farmers of Victoria

CIRCULAR NO: 94/87

12th November, 1987

TO: EGG WHOLESALERS
(PRODUCER AGENTS)
(GRADING FLOORS)
(SELLING DEPOTS)
(DISTRIBUTORS)

Adjustment to Egg Prices

.Effective Monday, 23rd November, 1987 wholesale and producer prices are adjusted as follows:-

<u>Grade</u>	<u>Cents Per Dozen</u>
70's	Increased 15 cents
63's	Increased 10 cents
56's	Decreased 3 cents
49's	Decreased 10 cents
42's	Unchanged

The unchanged recommended wholesale margin is 3% of base wholesale price plus a fixed handling charge (including delivery) of 90 cents per 15 dozen box for sales to major stores (\$1.30 per 15 dozen box for major stores in the country and \$1.60 per 15 dozen box for sales to minor stores).

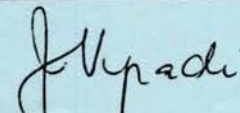
The recommended price structure, effective Monday, 23rd November, 1987 is shown on the attached confidential price schedules for sales from the Board's selling locations.

NOTES:

1. The definition of a major (or large) store is one that buys 20 or more boxes per week.
2. Country areas are defined as areas other than Melbourne and metropolitan Geelong, Bendigo and Ballarat.
3. Free Range premiums effective 23rd November, 1987 are
70 & 63's 60 cents per dozen (\$9.00 per box)
56's 35 cents per dozen (\$5.25 per box)
4. Wholemeal Premiums effective 26th October, 1987 are
63's 30 cents per dozen (\$4.50 per box)
56's 30 cents per dozen (\$4.50 per box)
5. In response to many requests from producers a recommended farm gate price has been set as follows:-

	<u>Per Dozen</u>	<u>Per 15 Dozen Box</u>
70	\$ 2.11	\$ 31.65
63	\$ 1.96	\$ 29.35
56	\$ 1.46	\$ 21.90
49	\$ 1.38	\$ 19.15
42	\$ 1.03	\$ 15.40
56 (half dozen)	\$ 1.48	\$ 22.25

EGG FARMERS OF VICTORIA


J. VIPADI
Secretary

VICTORIAN EGG MARKETING BOARD EGG PRICE TABLE

BOX OF 15 DOZEN PRICE:

Effective Date: 23-Nov-87
Date Issued: 10-Nov-87

	70 GM	63 GM	56 GM	49 GM	42 GM					HALF-DOZ 56 GM
WHOLESALE PICK-UP										
Base Wholesale Price	29.85	27.60	20.40	17.70	14.10					20.70 D9
WHOLESALE DELIVERED										
Base Wholesale Delivered Price	30.30	28.05	20.85	18.15	14.55					21.15 D2
RETAIL (MAJOR STORES) PICK-UP	31.30	29.00	21.55	18.80	15.05					21.85 F9
RETAIL (MAJOR STORES) DELIVERED:										
Delivered Price	31.65	29.35	21.90	19.15	15.40					22.20 F2
Delivered Outside normal Hrs.	32.30	30.00	22.55	19.80	16.05					22.85 F8
Country	32.05	29.75	22.30	19.55	15.80					22.60
RETAIL (MINOR STORES) PICK-UP	31.85	29.55	22.10	19.35	15.60					22.40 E9
RETAIL (MINOR STORES) DELIVERED:	32.35	30.05	22.60	19.85	16.10					22.90 E0

EGG FARMERS OF VICTORIA

The Victorian Egg Marketing Board trading as Egg Farmers of Victoria



TO: ALL PRODUCERS

CIRCULAR NO. 97.87

9th December, 1987

re Adjustments to Small Egg Grade Prices
and Board Marketing and Administration Charge

The Board has been vigorously eliminating subsidies in export and local egg products from a total of \$5 million in 1982/83 to \$1 million in 1986/87 (\$810,000 on local products and \$200,000 on exports) resulting in the phasing out of the C.E.M.A. hen levy from \$2 in 1984 to nil by 1st July 1987.

With the introduction of the Export Permit Scheme, Victoria is well placed to ensure that planned exports of eggs and egg products are now self-funded but we still require some equalization to cover:

- (a) unplanned export surpluses which arise from time to time before quotas can be adjusted e.g. unexpected surpluses in 49 gram eggs in November/December 1987.
- (b) some losses expected to be \$400,000 this year (last year \$810,000) on local products in the interim period before the joint venture with New South Wales becomes fully operational.

In addition, the Board decided to increase the total marketing budget following the successful advertising campaign of 1986/87. The 1987/88 budget for State marketing is \$2.2 million and \$600,000 available for the National campaign which includes a cholesterol information programme to assist doctors.

Despite the increase in real terms, the Board has not kept pace with media cost increases. In 1986/87 The Victorian Egg Marketing Board spent 1.6% of its dollar sales on advertising and promotion. I doubt that there would be any other supplier of a major grocery line to the Chains that would be spending as little as this.

For these reasons, the current State quota levy of 9.38¢/hen/fortnight will not provide adequate funds in 1987/88 and the Board has decided to increase the quota levy to 13¢/hen/fortnight for 8 weeks from 28th December 1987 to 20th February 1988.

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re Egg Prices

For the first time in two years, Victoria now has some unplanned export surplus in the 49 and 42 gram grades. To fund the equalization costs and to provide the correct price signals to producer and consumers, the price of both grades will be reduced effective Monday 14th December 1987 as follows:-

49's Decreased 18 cents per dozen

42's Decreased 10 cents per dozen

THE VICTORIAN EGG MARKETING BOARD

D. J. Foster

D. J. FOSTER
Chairman

EGG FARMERS OF VICTORIA

The Victorian Egg Marketing Board trading as Egg Farmers of Victoria



CIRCULAR NO: 100/87

10th December 1987

TO: ALL PRODUCERS

SUBJECT: EXPORT CONTRACTS FOR 1988

While the price for egg products in Japan has fallen significantly since N.S.W. and Victoria signed the first joint export contract in October 1986, a small contract at reduced prices has been negotiated for the first six months of 1988 for the sale of yolk and white products in Japan.

In addition to the Japanese market, the continued fall in the value of the Australian dollar is expected to provide additional opportunities for exports of dried egg products from Australia to South East Asian markets.

For these reasons the Board is pleased to announce a new Export Permit scheme for the first 6 months of 1988. The scheme will operate in exactly the same way as before except that the Export Permit levy will be set at 41¢ per hen per fortnight.

Producers may apply for up to 10% of their quota over the 6 months from 1/1/1988 to 30/6/1988.

1. Essential Points of the Scheme

- (a) Applications may be made at any time until enough hens are in the scheme to give required production up until 30/6/1988.
- (b) A permit will be issued for each four weekly period on consideration that the licensee signs a quota levy contract and pays the required quota levy. Permits will be extended only on payment of all prior quota levies due.
- (c) Applicants must hold a current Quota Charge Contract.
- (d) Once the permit is approved, a contract for collection of charges on the permit hens will need to be signed before the permit is issued.
- (e) The export permit will be granted up to a maximum of 10% of the quota applicable to the Poultry farm, effective at the time that part of the permit is operating.
- (f) If there is a shortfall in the number of hens taken up under the permit contract, extra permits will be offered to participants in the scheme to cover the extra hens needed to fulfill the contract.

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- (g) A once only fee will be payable for the permit for the 1988 export scheme.
- (h) The quota levy required to equate to a return of 50¢/dozen is 41¢ per permit hen per fortnight in the period 1st December 1987 to 30th June 1988.
- (i) Standard Board marketing and administration charges do not apply and are not included in this export quota levy.

2. Applications

Licensees wishing to participate in the export program should fill out the attached export permit application form indicating the number of hens and the period of time inclusive of the starting and finishing dates.

NOTE:


- (i) The following permit fee is required with the first application and this will cover all extensions to the export permit during the period 1st December 1987 to 30th June 1988.

(a) <u>No. of Hens Applied For</u>	<u>Permit Fee</u>
100 or less	\$ 5.00
101 to 500	\$20.00
Over 500	\$50.00

- (ii) It is not necessary to make a commitment for the whole export period with this application. Any number of hens up to the maximum and any period of a multiple of 14 days can be applied for with this application and further applications may be made by each licensee at any time before the 30th June 1988, subject to the contract not being completed.
- (iii) Permits will be issued in order of receipt of application until the contract quantities are achieved.

3. Over Quota Hens

Where producers are detected in an over quota situation, the Board cannot accept the excuse that the producer had intended to apply for export permit. In fairness to other producers, where over quota is detected, the appropriate legal action will be taken. Therefore, applications for an export permit must be made to the Board at least 14 days before the export permit is to start.


ALAN HARRISON
General Manager

Egg Industry Stabilization Act 1983 (As Amended)

APPLICATION FOR A SECTION 48 A PERMIT

The required permit fee must be forwarded with this application.

- (0 - 100 hens \$5)
- (100 - 500 hens \$20)
- (over 500 hens \$50)

(Cheques should be made payable to The Poultry Farmer Licensing Committee.)

(All information on this form (other than signatures) must be completed in Block Letters.)

The Secretary,
 Poultry Farmer Licensing Committee,
 P.O. Box 88,
 Noble Park. 3174

Licence No.....

I,.....
(name in full)

of.....

hereby apply for a permit to keep additional hens for the production of eggs for human consumption during the periods and in the numbers as follows:-

in the period from	/	/	19	to	/	/	19hens
in the period from	/	/	19	to	/	/	19hens
in the period from	/	/	19	to	/	/	19hens
in the period from	/	/	19	to	/	/	19hens

at the place or places described herein

DESCRIPTION OF PLACE OR PLACES TO WHICH THE PERMIT IS TO RELATE

.....

.....

.....

.....

(You are required to describe accurately the place or places to which the permit is to relate. If it is intended to keep hens at more than one property, particulars must be given in respect of each property.)

I declare that the information provided in this application is true and correct in every detail.

Dated this.....day of.....19

Signature.....

NOTES:

(1) Applications may be made for up to a maximum of 10% of a licensees current quota for periods in Multiples of 14 days.

(2) An Export Producers Contract must be entered into before a permit will be issued for this purpose.