

Postd 14/3/89

Recd¹⁰ 14/3/89

C.E.P.A. Sth. B'go. and B'go. Branches
Sec. J. Heard
Wicks Rd.
Maiden Gully

13/3/89

MR. R. Guy
Crystal Egg Company
Garsed St.
Bendigo

Dear Sir,

You know from previous correspondence that the members of the district C.E.P.A. branches are not happy with the returns they are getting from their industry.

The Fels report, the rising costs of production, grading and transport costs are putting all local, but especially the smaller producers, in a no win situation. As a result members are constantly exploring all avenues in the hope of becoming more viable.

In previous correspondence you have indicated that you are under much the same pressures and it is impossible to reduce handling costs with the present grading volume.

The suggestion of a producer operated grading floor has been raised. I have been instructed to let you know how concerned this group is for its future and the management of its resources and to ask if you are interested in selling your interest in the Grading floor.

Yours faithfully,

J. Heard.

CRYSTAL EGG COMPANY

Authorised Agent
Victorian Egg
Marketing Board

Read 10/4/89



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March 16, 1989

Miss J. Heard,
Secretary,
CEPA South Bendigo & Bendigo Branches,
Wicks Road,
MAIDEN GULLY, Vic. 3550

Dear Miss Heard,

Thank you for your recent letter wherein you expressed your Association's desire to purchase our interest in the Bendigo grading floor.

We, like yourselves, are also exploring all avenues which are available, to secure the long term future of the Bendigo egg industry and the grading floor, and have been doing so with the utmost resolve. We are still actively pursuing the eggs from the region's largest farm, which would have a large impact on our costs and our fees.

Even though the grading floor operation has been greatly affected by the increasing costs you have outlined in your letter, and a reducing egg volume, it is our intention to continue to provide the most efficient grading operation we can in the Bendigo region.

Furthermore, the complications of our structure involving the Estate of Dr. Little make the sale of one section of the enterprise virtually impossible.

Accordingly, we advise we have no interest in selling the grading floor operations of Crystal Egg Co.

Yours sincerely,

RICHARD A. GUY
Managing Director