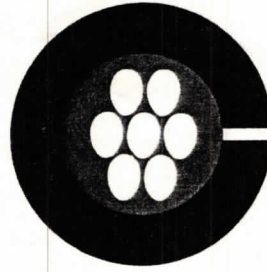


**CRYSTAL EGG COMPANY**

Authorised Agent  
Victorian Egg  
Marketing Board



Garsed Street Bendigo  
Victoria 3550  
Post Office Box 4  
Phone (054) 431911

FAX: (054) 41 2615  
WJB:gp:CEG  
October 5, 1990

Dear Producer,

re: Change in Egg Value

Effective Monday October 8, we have been advised by the Board that all eggs delivered to the Board outside the current contracts for shell egg and pulp egg will be paid for at the export rate of 10¢ per dozen.

To accommodate this change in Board purchasing policy, we now advise we will be altering our ratio from 90:10 to 60:40 shell to pulp price for all eggs consigned to Crystal from the above date.

The Board has stated they are unsure as to the period for which the export price will apply for eggs which are produced in excess of shell requirements. Should the situation in the market place change and the Board again have a need for eggs over and above shell requirements, then and only then will the Board change this price structure.

We shall keep you informed of the changes we will make to our pricing structure to accommodate this change.

Yours sincerely,

W. J. BOSCHETTI  
Assistant General Manager