

BIG TRACTOR SALE



ONE OF SIX NEW INTERNATIONAL 434 tractors recently sold by our Dealer at Waikerie (S.A.), Thomson Oliver Pty. Ltd., to citrus grower, Ramco Sun Pty. Ltd. Dealer Principal, Mr. Ian Oliver, had stiff competition on the sale from other tractor manufacturers—particularly as Ramco Sun had shown some preference for another brand. However, the 434's superior features and parts and service back-up provided by IH through its Dealers won the day. Ramco Sun now have 12 tractors, nine of which are International models. Other growers are taking note of the lead shown by Ramco Sun, the biggest grower in the area with 500 acres of citrus and 50 acres of stone fruits. Our photograph shows, from left, Messrs. Ray Mackereth, Manager, Ramco Sun; Ian Oliver, Errol Matshoes, Dealer Salesman and Peter Rutzou, FE Zone Manager, IH.

THAT SHOWER AT MPD

If anyone has doubts as to the efficiency of Wormald Bros. sprinkler systems, Cam Fitzgerald, Zone Supervisor at Melbourne Parts Depot, can dispel them.

While moving items into the newly completed "Speedrack" shelving in MPD's "H" Zone, Cam was unfortunate enough to nudge a sprinkler faucet with the top of the case he was carrying on his forklift. The result was an unscheduled, high pressure shower, which brought an anxious Melbourne Fire Department to the scene.

Meanwhile, Cam and his forklift had cornered themselves in the new racking, and as if one dousing wasn't enough, he was forced to reverse back through the deluge in order to get out.

A dripping Cam noted that when faced with driving through such a downpour, ten seconds can seem like ten hours. His last comment as he rushed away to change was that the sprinkler system seemed to "work quite well" and that the system's name should be changed to a "waterfall arrangement" as the equipment released something more than a trickle.

—Robert Billing

"DIAL-A-PART"

Melbourne Parts Depot's Product Specification Section receives some odd phone calls from customers seeking part numbers for equipment they wish to order. When John Simon asked a confused customer for a description of an item removed from a Tractor he was told the item was square.

"Can you be more explicit?" John asked. "Yes, well it's egg-shaped," was the incredible reply.

Then there was the phone call which didn't get to Product Specification, or, in fact, even to Melbourne Parts Depot—

A dealer rang the IH phone number and asked for spare parts. Put on to what he thought was the correct connection, the dealer enquired after an "arm" he wanted to buy. A long harangue then took place over the size, shape and colour of the offending article. Imagine the surprise when our dealer found he was trying to buy an "Arm" off the Spare Limbs Department of the Prince Henry Hospital, whose phone number (62-0621) is very similar to the IH number (62-0261).

—Robert Billing

BIRTHS

To Ken Allen (PEC) and wife Jan, a daughter, Michelle Susan, on October 26.

To Terry Sutton (Credit, Melbourne) and wife Chris, a son, Michael Terence, on September 23.

To Graeme Cox (FE Sales Representative, Zone 3, Perth) and wife Dianne, a son, Clinton Graeme Charles, on October 6.

To Robert Billing (MPD) and wife Adrienne, a son, Grant William, on September 28.

To Graham Webber (Mascot Store) and wife Kaye, a daughter, Jacqueline Tracey.

To Kevin Johnson (Assistant Credit Manager, Sydney) and wife Helen, a son, Christopher.

To Don Grandey (Field Service Representative, Sydney) and wife Carol, a daughter, Kim.

To Ted James (Adelaide Store) and wife Janice, a daughter, Julie Alice, on October 18.

To Ian O'Donnell (Chief Payroll Clerk, GW) and wife Pam, a son, Mark Andrew, on October 2.

ENGAGEMENTS

Marie Thomas (G.O.) to Bert Picton on August 15.

Jillian Willmott (Purchasing, MPD) to Dennis Aitken on September 1.

MARRIAGES

Mary O'Connor (PEC) to John Roberts on October 16.

Lloyd Reeman (Supply and Inventory, Melbourne) to Sue Duncan on October 16.

Heather Boyle (Central Accounting Office, Sydney) to Graeme Elder.

Irene McInnes (Central Accounting Office, Sydney) to Cesar Posadas.

Jane Spencer (Central Accounting Office, Sydney) to Ron Brien.

Wayne Richards (Order Editing, MPD) to Rhonda Leigh on October 9.

RETIRES

Mr. R. Wettenhall (PMW) on September 30. Mr. Wettenhall started with Fowler Engineering Co. in 1946 and continued with IH at the time of the take-over of Fowler in 1958.

Mr. J. L. Brew (GW) on September 30, after 30 years with IH.

Mr. W. Lanyon (DW) on October 31. Bill retired as a Storeman after 14 years with IH.

Mr. N. Gregory (DW) on October 31. Norm joined DW from IH Great Britain in 1956 and retired as an Inspector.

Mr. W. Meerman (DW) on October 31. Bill was a familiar figure riding his bicycle to work daily. A clerk in Planning Department, he retired after 16 years with IH.

Mr. D. McKenna (GW) on October 13. He joined IH in April 1949.

Mr. J. Nickolaus (GW) on October 26, after eight years with IH.

Mr. J. Heffer (PMW) on October 29, after 12 years with IH.

Mr. R. J. Hillman (Perth) on August 31. Mr. Hillman joined IH in March, 1933.

OBITUARY

Mr. M. F. Jones (GW) on October 3. Mr. Jones joined IH in May 1949.

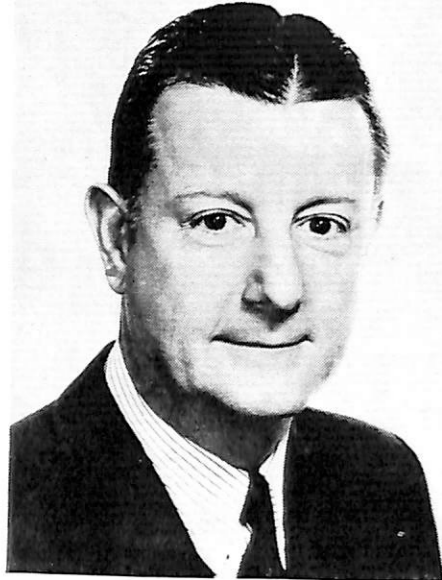
inside IH

NUMBER 61

NOVEMBER, 1971



NEW CHIEF EXECUTIVE



MR. BROOKS McCORMICK (above), whose great-great-uncle, Cyrus Hall McCormick, invented the world's first successful reaper and laid the foundations of International Harvester Company, has been elected Chief Executive Officer of the Company.

Mr. McCormick continues as President of the Company (parent of International Harvester Company of Australia Pty. Ltd.). He assumed his new position upon the retirement of Mr. Harry O. Bercher, Chairman and Chief Executive Officer, on October 31.

Mr. McCormick has further family ties with IH. His maternal great-grandfather was William Deering, founder of the Deering Harvester Machine Company. The McCormick and Deering Companies were the principal components in the formation of International Harvester Company in 1902.

An Executive Vice-President of IH since 1957 to 1968 when he was elected President and Chief Operating Officer, Mr. McCormick joined IH in 1940.

He served in a variety of manufacturing and sales capacities in the United States until 1951, when he was transferred to England, where he became Managing Director of IH Great Britain. He returned to the United States in 1954 as Director of Manufacturing of the parent company.

Mr. Bercher has had a 43-year career with IH and for the first half concentrated on the Company's mining and steelmaking operations. He was elected Vice-President in 1953, Executive Vice-President in 1956 and, in 1962, President and Chief Executive Officer.

In announcing his own retirement and Mr. McCormick's election, Mr. Bercher said: "In the performance of his duties, Mr. McCormick has always exhibited an immense drive and has worked tirelessly in the interests of the Company.

"His character and intense interest in people has helped to give him an understanding of our many problems and a good grasp of the leadership direction required to solve them. In addition, his energy has

carried over into many fields of civic and charitable activities.

"Mr. McCormick's selection as Chief Executive Officer is of particular satisfaction to me personally because of his unique qualities of leadership and experience, and I am confident that with continued support our shareholders, the people of International Harvester Company, and our customers will be well served."



● Mr. H. O. Bercher

AUSTRALIA WINS "HOT ONE"

The Australian Company has won its section of the world-wide THE HOT ONE—'71 sales campaign, which concluded on October 31. IH Australia had its early lead during the campaign taken away by IH Germany, but with a "do or die" final effort went on to regain it and win. A full report will be included in the next issue of "Inside IH".

TWO NATIONAL AWARDS FOR MERCH. SERVICES

Our Company's entry in the open section of the 1971 National Direct Mail Awards Competition conducted by the Australian Association of National Advertisers has won two awards for the Company and Merchandising Services. The entry, which comprised a sample of a "five shot" Campaign that had been directed to 600 national motor truck fleet owners late last year, received a "Highly Commended" Award for general presentation and a "First" for Excellence in Letter Writing.

INSIDE IH No. 61 Nov., 1971

COVER: International Harvester's striking new sky sign erected above its Australian headquarters in Melbourne, is believed to be the only one in Australia with a centrally placed revolving symbol. The 12ft. IH symbol revolves constantly while the rest of the 30ft. sign announces to one and all that round-the-clock truck service is available from IH. The sign is constantly illuminated and the symbol features both internal and external lighting systems.

SPECIAL PARTS SERVICE

The special hay and harvest emergency parts service provided by International Harvester since 1968 is again in force this season.

Code named H E L P (Hot Emergency Line Parts), the service is designed to ensure no International equipment is left out of action during the season through lack of parts.

IH Dealers throughout Australia stock a wide variety of parts to service the International Harvester equipment they sell, but the H E L P service will provide a definite line of action should they be unable to supply a part from their own stock.

To back up IH Dealers in rendering the service, Company Parts Depots in Brisbane, Melbourne and Perth will remain open from 8.00 a.m. to 8.00 p.m. weekdays and from 8.00 a.m. to 12 noon Saturdays, with a special after-hour service from 12 noon Saturday to 8.00 a.m. Monday provided from Melbourne. The service runs to January 31.

MELBOURNE NEWS

GOLF: The tenth annual challenge for the "International — Geo. Gitsham" golf trophy was played this month. Results were not to hand when we went to press, but District Manager Ian Mitchell and golf stalwarts Allan Dixon and Jim Killen had been practising hard, so hopes were high for an IH victory.

TRANSFER: Rod Meldrum, transferred from Order and Distribution, General Office, is settling down to life with Supply and Inventory.

BACK AGAIN: Rod Williams, Accounting, is back on the road again after a little trouble with the hustle and bustle of Melbourne traffic upon arrival from Western Australia. He hopes his holiday trip back to WA will be uneventful.

NUMBER: Eric Hill, Supply and Inventory, doesn't have much trouble remembering his home phone number — even though it's a trifle thick around the waist: 41-36-35!

Mr. M. F. KELLY

Mr. M. F. Kelly, who retired from Product Engineering Centre on July 31, 1970, passed away on October 20. Mr. Kelly had been employed by IH for almost 21 years and was well known and regarded at Geelong.

INSIDE IH is published for employees of International Harvester Company of Australia Pty. Ltd. Please send news items to:

The Editor, Inside IH, Merchandising Services, Box 4305, G.P.O., Melbourne 3001, or to —

District Offices: Brisbane — J. Tweddell, Sydney — Mrs. N. Meredith, Melbourne — W. Fox, Perth — I. Hausler.

Works: Geelong — Manager, Industrial Relations; Dandenong — Manager, Industrial Relations; Port Melbourne — Industrial Relations.

Others: General Office, R. K. Johnston; Product Engineering Centre — J. Morton; Melbourne Parts Depot — R. Billing; Company Stores: Adelaide — Mrs. G. Stanford; Others — The Manager.

THE HARVESTER ANGELS



MEET THE HARVESTER ANGELS — plus one. The one is Phil Gibbs, Sporting Director of Melbourne Television station Channel 0. The Angels are a netball team based at Dandenong Works. From left, the girls are: Isabel Chinnock, Jenny Jenz, Ann Bowen, Carol Smith, June Dusting, Marilyn Hawkswood and Margaret Walsh, team captain. The photograph was taken at the new Waverley Softball Association Park, the official opening of which was direct telecasted by Channel 0 last month.

The Harvester Angels are managed by Bert McKee, Supervisor, Purchasing, DW, who has strong associations with netball, basketball, softball and baseball. He used to play baseball for Newport and for the past three years has managed the North Blackburn Softball Club.

Bert accepted a proposal from the WSA Park Committee to help out by managing the Park on a part-time basis until a permanent manager can be appointed after Christmas. He has been filling this time-consuming after-hours appointment since August and won't be sorry to bow out when the time comes, even though he's enjoying himself.

The Park has facilities for competitions involving 120 netball teams and in establishing an industrial competition, Bert approached the DW Social Club to field a team. He got his team — plus the job of managing it! He says the team is shaping up and is looking forward to a successful coming season.

Apart from the night competition involving the netballers, around 1,300 softballers use the Park each Saturday. Eventually it is hoped to have the Park's facilities in use four nights a week and practically every day.

—Photograph by courtesy of Progress Press Pty. Ltd.

THEY RETIRE

Two Geelong Works' personalities retired last month. They were Jock McKenna, Janitor, and Harry King, Plumber.

Jock could well have filled the role of town crier if one were employed at the Works — he had a knack of being first with the latest news. He was presented with a gold watch by his friends at GW upon his retirement after 21 years with the Company.

Harry King was 27 years with IH at Geelong, the last 12 spent on shiftwork. Harry received a camera on retirement.

PEC NOTES

SERVICE: Our correspondent Jock Morton has come up with something of a challenge — PEC's Carl Harrison and his father, Bill Harrison, of Geelong Works, have a combined service record of 54 years with IH. Jock is interested to know if there are any other father-son teams currently serving with longer combined service.

RETURNED: Kevin Freeman has returned to PEC after National Service, which included a 12-month term in South Vietnam with the 2 Transport Platoon 5 Company RAASC.

DANDENONG NOTES

LIONS: Dandenong Works Foremen's Club got amongst the lions at the Bacchus Marsh Lion Park recently. They — no, not the lions — thoroughly enjoyed themselves — particularly the barbecue in the Kenya Hut. The Club also had a great time on its fishing day on the Bay early this month.

BALL: The Works Social Club held another successful ball early this month. Venue was the Camberwell Town Hall.

ENJOYABLE GOLF

Geelong Works Foremen's Club had ideal weather for its golf day and barbecue early this month and even though the golf scores were not as good as the weather, an enjoyable day was had by all.

Prizes went to Mrs. Shirley Farquharson — ladies' best nett; Kevin McManus — men's best nett; Ron Rea — nearest pin; Brian Mahon — longest drive; and the prize all avoided trying to win, the perpetual trophy for the day's worst golfer, went to Robert Moore.

While all this was going on, Harry Windmill and Russ Spitty took on the task of looking after the children — and did a creditable job.

FINAL WORD



MR. DONALD CAMPBELL, Company Secretary, gives Mr. Arthur McKittrick (left) a final word of encouragement at Mr. McKittrick's City Road retirement presentation on October 8. Mr. Campbell had just completed the presentation speech which culminated in his handing Mr. McKittrick a substantial cheque being donations from Mr. McKittrick's friends at IH.

Mr. McKittrick had been with IH for 31 years and was a well-known figure at City Road. He was Supervisor of Superannuation Plans and had responsibility for administration of the IH pension fund since 1955.

He was Secretary to Mr. Ben Bradley, then Managing Director, from 1942 to 1950 and Personnel Officer from 1950 to 1955.

Pat O'Mara and Johnny Fortunato have just returned to the Melbourne Parts Depot Warehouse after trips overseas to see respective relatives. Pat has spent a month in Dublin and Johnny two months touring Italy and visiting his birth place, Vizzini.

people

MANY SUCCESSES



ARTHUR DICKINS has for 31 years worked for IH at Geelong Works. In that time, though he has become very well known, he has — not necessarily intentionally — managed to keep fairly quiet about his many successes as a breeder, exhibitor and judge of fine poultry.

During the 20 years in which Arthur, Salvage Supervisor at GW, has been breeding and exhibiting many different types of poultry, he has established a name for himself through his outstanding success in Club and Agricultural Shows. In this year's Royal Melbourne Show, for instance, he took off the prizes for Champion Rosecomb Bantam, Champion Silver Sebright Bantam and Champion Utility Ancona, whilst at the recent 1971 Geelong Agricultural Show, from an entry of 78 birds of 30 different varieties, he gained 32 first and 25 second awards. His successes at Geelong included Best Rosecomb or Pekin, Best Blue or A.O.C. Old English Game, and Best Utility or Standard Ancona.

In all, Arthur's birds have won 257 championship ribbons for him, and birds that he has bred have been named champions at shows all over Australia. At the present time he has approximately 350 birds of "Heinz variety", as he himself puts it.

As befits a man of his experience, he is also well known in poultry circles as a judge, having acted in this capacity at many shows throughout Victoria, including the Royal Melbourne. His activities as a judge have also taken him further afield. He has judged at the Adelaide Royal Show and numerous visits to Tasmania have included twice presiding at the Hobart Royal Show. Within the next few weeks, our Salvage Supervisor will be handing out awards for many breeds of poultry at the Maffra, Ararat, Echuca and Dandenong Shows.

As if this was not enough to keep him busy, Arthur also accepts more than his fair share of the organisational responsibility

in the poultry world. He is Secretary/Treasurer of the recently formed Victorian Poultry Fanciers Association; is currently Treasurer of the Geelong District Poultry Club, president of the Wyandotte Club of Victoria, Senior Vice-President of the Leghorn Club of Victoria (Southern Division of the Leghorn Club of Australia).

And who do you think reports on the Shows? Yes, Arthur is also the chief reporter in this regard for the "Victorian Poultry World", a monthly poultry magazine. You would think that all this Fowl work would take up completely the spare time of any person, but not for our Arthur.

He still finds time to relax in playing competitive tennis during the summer months and that at the ripe young age of 57 years. Arthur would welcome contacts with any other IH people who may be interested in poultry breeding.

—John Mossop

EVERYBODY KNOWS JOE



JOE ROB has just celebrated ten years with International Harvester and in that time has become one of City Road's personalities. Everybody knows Joe!

Naturally his work as General Office Photographer brings him into contact with more people than normal, but even if Joe was Night Watchman he'd probably still be as well known. He has that happy facility for finding common ground with most men.

Italian born, Joe left his home town of Trieste in 1956 to migrate to Australia with his wife. He had worked in Italy in fields associated with photography and design with the Geophysical Observatory, a section of the Italian Bureau of Geology and Mineralogy.

He worked for a period with Kodak and then as a night-club photographer before joining IH. Now he is firmly entrenched in this profession of photography.

His photographic assignments can range from snaps for publication in this magazine, through fine colour photography for advertising catalogue covers and illustrations, to aerial movie photography of IH products for sales films and television commercials.

Joe is a perfectionist in much of what he does. He decries the all too common "near enough is good enough" approach.

His attitude to photography reflects this. He is only happy with the best of his work.

You might say this attitude pervades his private life as well.

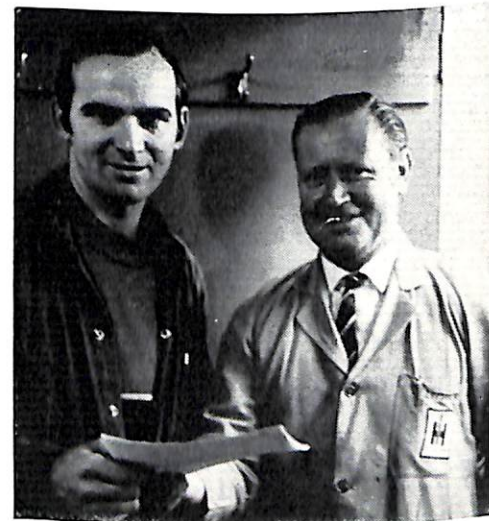
He holds a Diploma in Art, is a former champion roller skater and a snow and water skiing enthusiast as well as photographer. In each of these fields he tries for the best.

The huge relief map of the world which pinpoints IH locations and which dominates the City Road foyer is Joe's work. His paintings hang at his home.

In 1950 and 1951 he starred at the Italian roller skating championships, winning the 10,000 metres event in 1951 and being highly placed in other events. His sporting interests of late have been concentrated on snow and water skiing. With his family he visits Victoria's snow fields for a day now and then during winter. In summer it's out on to the water in his own boat, the rebuilding and preparation of which have absorbed countless hours of his spare time.

Joe is one of those people who really live up to the saying: If it's worth doing, it's worth doing well.

BETTER METHOD



DON WRIGHT, shown above being presented with a \$100 cheque by Jack Fisher, Foreman, Maintenance Department, has saved Dandenong Works a considerable amount of money.

He proposed a much cheaper method of removing a health hazard in the Paint Department than that quoted by an outside contractor.

The hazard has now been removed and Don is \$100 richer.

Mr. Jerry Cox and Mr. Fred Meakin have also received substantial awards for successful cost savings suggestions under the Dandenong Works New Ideas Programme.

At Geelong Works, the following people won awards during September: Tony Biviano, Costing; Don Cairnduff, Intermediate Stores; George Dagg, Mechanic; Josef Fernback, Tool Grind; T. Fic, Machine Shop; Aub Heap, Machine Shop; Heinz Schulz, Machine Tool Repair, and Roelan Van Andel, Inspection.

THAT'S A PRAM, SO . . .



THAT'S A PRAM in the lower part of our picture and it should give you a good idea as to why Lyn Johnston left us last month. Lyn had been with IH at City Road for 10½ years. She was Secretary to Mr. J. Riley, Manager, Melbourne Parts Depot, for five years, and since December 1969, Secretary to Mr. J. L. Molyneux, Comptroller, who is shown presenting Lyn with the pram and other gifts from her friends at City Road.

DEVELOPED DRIVEAWAY SYSTEM

The man who was closely associated with the development of the Driveaway System for distributing International trucks from Dandenong Works to sales outlets, Mr. Harry Andrews, has retired.

Announcing Mr. Andrews' retirement, Mr. F. H. Daniel, Works Manager, DW, said: "Mr. Andrews, as you know, has been closely associated with the development of the Driveaway operation from its inception, and justifiably deserves credit for the setting up of procedures, routes, stop-overs and overall detail involved in this important function.

"Mr. Andrews was also involved in liaison with the various State Government authorities with regulations affecting the movement of Driveaway trucks interstate to ensure smooth delivery operations.

"In the 22½ years of service with our Company, Mr. Andrews has made a major contribution to Dandenong Works and our overall Company operations, and we extend our appreciation to him for these years of loyal service and our best wishes for a long and happy retirement."

PERTH APPOINTMENT

Mr. R. H. Gow from Assistant District Service Supervisor to MT Zone Manager, Zone 2 (effective 1.10.71).

recipe

SUMMER SALADS

Salads are becoming more popular in Australia as people discover how nutritious and appealing they can be made.

Adventurous cooks are discovering every day new combinations of ingredients. If lettuce, which is the basic foundation of most salads, is expensive or unobtainable, shredded cabbage — red or white — or sprigs of cauliflower are delicious substitutes.

Add these exciting salad ideas to your collection of recipes this summer and you will be well pleased with your efforts on trying them.

Standard 8oz. measuring cup is used. All spoon measurements are level.

Cauliflower and Blue Cheese Salad (Illustrated)

1 lettuce (or 1 bunch endive) torn into bite sized pieces; ½ cauliflower (approx. 1 lb.) sliced finely; ½ cup sliced radishes; 1 white onion, sliced thinly; French dressing; 3 oz. Australian Blue Vein cheese, sliced.

Line salad bowl with lettuce. Marinate prepared vegetable in French dressing for at least ½ hour. Just before serving, add marinated vegetables to lettuce in bowl. Tuck slices of Blue Vein in amongst the salad. Serves 6.

Sweet Sour Salad

1, 15 oz. can pineapple pieces, drained; 4 sweet sour gherkins, cut into strips; 2 tomatoes, cut into wedges; 2 tablespoons white vinegar; 2 tablespoons cultured sour cream; 6 oz. Australian Swiss cheese cut into chunks.

Combine pineapple pieces, gherkin strips and tomato wedges. Mix the vinegar and oil and pour over the pineapple mixture. Allow to stand in the refrigerator for 1-2 hours. Drain away excess liquid, add cheese and arrange in lettuce cups. Serves 6.

Potato Cheese Slaw

3 cups diced cooked potato; 6 oz. Australian Taffel cheese, cut into ½ in. cubes; 2 cups finely shredded cabbage; ¼ cup diced dill cucumber; ½ cup chopped celery; ¼ cup chopped shallots; salt; pepper; 1 cup Condensed Milk Dressing.

Combine all ingredients except dressing in a large bowl and mix well. Blend in dressing and chill.

Condensed Milk Dressing

½ cup condensed milk, ¼ cup vinegar, ¼ cup milk, ½ teaspoon salt, ¼ teaspoon pepper, ½ teaspoon mustard.

Blend all ingredients together. Chill. Dressing not used may be stored in refrigerator. Serves 6-8.

Frozen Chicken Salad

1½ cups diced cooked chicken; ¾ cup drained crushed pineapple; 1½ cups cream, whipped; ½ cup chopped almonds; ½ cup mayonnaise; salt, pepper.

Mix chicken, pineapple and nuts together in a basin. Fold cream into mayonnaise, season with salt and pepper, and add to chicken mixture. Chill 2-3 hours before serving. Serve in lettuce cups. Serves 6.



report

IH ENTERS BRAND NEW MARKET



Our Company has just entered a brand new market area with the release of two French manufactured hydraulic excavators — the crawler track mounted 3960 and the rubber tyred 3961. The move follows the recent acquisition by our Parent Company of excavator manufacturer, Yumbo Company of France. This was, in turn, followed by research by our Company into local market prospects.

This research showed that a considerable market exists for versatile, modern excavators — and this aptly describes the Yumbo originated machines. These units have a definite initial advantage over competitive machines insofar as the majority of hydraulic excavators on the market are modifications of cable-operated machines. The Yumbo machines were designed as hydraulic excavators from the ground up.

The Yumbo Company began building and developing hydraulic equipment 18 years ago and has built up a world-wide reputation in the industry. The two models now being released by our Company are the result of an active development programme initiated by the Yumbo Company in the mid-1960s.

Because they feature a "from the ground up" design approach, they offer a wide range of resultant user benefits. Both the 3960 and 3961 are basically the same machine — they differ in undercarriage. The 3960 is a crawler track mounted unit and so can work under very poor ground conditions, reaching otherwise inaccessible job sites.

The tracks are true crawler type, designed by International Harvester and consequently offering all the benefits of IH's long experience with track design.

The four wheel rubber tyred system employed on the 3961 gives it fast

point-to-point speed while retaining high standards of stability and traction. The unit's excellent stability derives from equivalent loadings on each tyre, automatically operating hydraulic cylinders on the oscillating front axle, in-cab operated independent hydraulic outriggers and low centre of gravity.

The engine is an air-cooled six-cylinder 93 horsepower unit. On the 3961 it drives through a five-speed manual gear transmission. This features a low first gear speed of 2 mph — ideal for on-site positioning in poor ground conditions. The 3960 has independent high torque piston type hydraulic motors — one for each track. This hydrostatic transmission system allows individual control of each track and spot pivoting under full load. Both machines are offered with a choice of long or short booms and dippersticks, together with a complete line of backhoe buckets, V buckets, front loader buckets, clamshells and grapples. Both models also feature fast 360° continuous rotation, quick convertibility of all attachments and a spacious, comfortable operator's cab.

Other recent product releases from IH cover our industrial equipment, motor truck and construction equipment lines. In the industrial equipment field, no less than four new machines have been released—the 100B and 125B crawler loaders and the TD-6B and TD-8B crawler dozers. The loaders are basically similar to the dozers from power train and operator's deck aspects. The smaller units of both are powered by a 55 horsepower 4-cylinder engine and the larger by a 65 horsepower 4-cylinder engine. All feature torque converters, powershift forward and reverse transmissions, a fresh concept in design and a range of convenience features for the operator.

The new truck is the ACCOF-2050, which replaces the ACCOF-1950. Higher engine power is the major difference between the models. The ACCOF-2050 is powered by the Cummins V8-210 diesel which develops 210 horsepower at 3,300 rpm. Ratings of the ACCOF-2050 are 46,000 lb. maximum gross vehicle weight and 66,000 lb. maximum gross combination weight. On the construction equipment front, the new unit is the H-30C PAY loader, which replaces the AH-30B. This International PAY loader is manufactured at Port Melbourne Works and is designed to give maximum availability and increased life expectancy. The H-30C includes such features as the International full power shift transmission designed and built specifically for loader operation. It is a three-speed full reversing constant mesh, counter shaft type with balanced rotating hydraulic clutch packs. These clutches are continually pressure filled, cooled and lubricated. No stopping is required for "range shifts", as all shifts up or down in forward or reverse can be made "on the go".

n/b's

NEWS BRIEFS/NEWS BRIEFS/NEWS BRIEFS/NEWS B

ONE OFF HALF CENTURY

Tom Treagle, Parts Department, Brisbane, retired on October 31, just one year before he would have completed half a century with International Harvester. The 50-year service duration is becoming very rare these days and unfortunately Tom just missed out.

A luncheon, attended by long serving associates in the Parts Department and senior members of District Management, was held on Tom's retirement.

At this luncheon, Tom recalled his long and pleasant memories of his association with the Company. He paid a tribute to former members of Parts Department here in Brisbane who served this Company well under difficult conditions and by so doing played a big part in the progress made by IH over the years and helped form the sound foundations on which our Parts Department in Brisbane stands today. Tom can be added to this list. He was well known to our Dealer and outside organisations and always carried out his duties in an efficient and courteous manner.

Tom was presented with a gold watch and a wallet (containing notes) from his many friends. He will spend a good deal of his time now on the bowling greens and we all wish him many years of good health and good bowling.



In our photograph of the District Office presentation to Tom are, from left, Messrs. J. Cavanagh, A. Rasby, A. Cook, D. MacTaggart, Tom, R. Purcell, R. E. Stone, E. Snow, C. Schmidt, and making the presentation, E. L. Davis, District Manager.

SERVICE AWARDS

30 Years

Geelong: J. H. Loffel, J. A. Quinlivan, J. R. Quick.
Dandenong: T. H. Williamson, J. W. Newton.

25 Years

Product Engineering Centre:
L. E. Robertson.
Geelong: I. Evans, K. K. Griffiths, A. G. King, F. K. Taylor.
Dandenong: D. J. T. Lanham.

20 Years

Melbourne Parts Depot: (Mrs.) L. O'Brien.
Sydney: J. O. Wood.
Geelong: H. Antczak, Z. Nowicki, R. Kostiw, M. Tchepak, H. J. Hunt, L. Gasperini.
Product Engineering Centre: J. L. Johnson, N. C. Ranthe.

10 Years

Perth: R. A. O'Hara.
Geelong: F. J. Wickson.

POSITION CHANGES

General Office

Mr. W. H. Bockholt has been appointed Secretary of the IH Retirement and Life Insurance Fund in succession to Mr. A. E. McKittrick, who has retired. Mr. Bockholt began service with the Company in 1945 as a general clerk in the Parts Department and progressed through various sections of the Accounting Department until he began understudying Mr. McKittrick in May 1970.

Mr. P. E. Ford has been appointed Supervisor, Machine Prices, G.O. (effective 1.10.71). Mr. Ford joined IH in 1955 at Melbourne District. In 1960 he was transferred to G.O., spending one year in Export Sales and since, in the Price and Contract Department.

BOWLERS: GATHER HERE

IF YOU'RE EMPLOYED at Dandenong Works and keen on ten pin bowling the bowls team would be glad to hear from you. They're members of the International Harvester No. 1 and No. 2 bowling teams and they play competition bowls against other industry teams every Monday night. Though their successes haven't been too startling to date, they're looking forward to better luck in future. From left, Ruth Jenkins, Colin Jones, Sister Elaine Marqueur, Ted Jensz, Jenny Jensz, Graham Waterson and June Rafferty. (Ted and Jenny Jensz are uncle and niece.)

