

THE RVIB CHRONIC

POOR SIGHT AND A JOB CAN GO TOGETHER

I've just been informed that America's number one car salesman does dress like a blind man because, basically, he is blind. Meet my new Floridian friend Ted Endicott. Since he started working for Higginbotham Buick in Casselberry, Florida (there's that "F" word again), 54-year-old Ted has sold more than 400 cars, trucks and vans - averaging 40 sales a month. No other salesperson in the nation comes close to equalling this blistering pace.

"Ten cars a month is the national average," explained Higginbotham sales manager Tom Blanco. "An outstanding salesman might move 20 a month. But 40? It's too incredible. You know, our Ted sold 51 cars in September alone.

"Customers who buy from Ted aren't motivated by feelings of sympathy. He makes every effort to keep his handicap low-key. Most of the customers have no idea that he can't see."

Except when he takes them for a test-drive.

"Of course," says Ted, "I sit in the back seat and let the customer drive."

Good one, Ted Endicott.

The above article was taken from an American newspaper and given to us for the "Chronic".

Keep your eyes wide open before marriage and half shut afterwards.

(B Franklin)



G U E S S W H O ?

THE ABOVE PICTURE OF A STAFF MEMBER IN BYGONE DAYS, WAS HANDED TO US FOR PUBLICATION. CAN ANYONE GUESS WHO HE IS?

WE COULDN'T PICK IT, SEE IF YOU CAN AND LET US KNOW.

* * *

P E N _ P A L _ W A N T E D !

Three, blind young women in East Malaysia are interested in corresponding with vision impaired people in Australia.

They can use braille, audiotape cassettes, and print letters (which will be read to them).

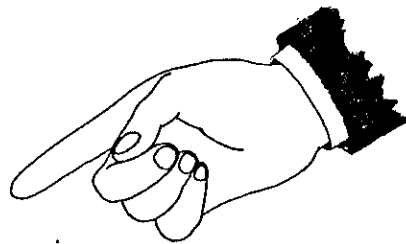
If you know of any potential pen pals, please contact either Sue Dorning - 387 8733 - or Alan Rose on extension 319.

Articles for inclusion in the next issue
to be handed to Rae or Brenda
by the 28 March

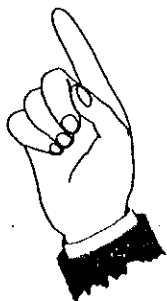


ALLAN BATES, AN AVOWED CONSUMER OF TALKING BOOKS (HE'S A HUNGRY MAN IS OUR ALLAN) HAS BEEN ROUND-TABLING IT IN CANBERRA, 16TH - 18TH MARCH. THE MEETING IS THE ROUND TABLE ON MATERIALS FOR THE PRINT HANDICAPPED AND ALLAN HAS BEEN ON THIS COMMITTEE FOR SOME YEARS. WE HOPED THEY REACHED CONSENSUS WITH THE MEETING BEING HELD IN SUCH A CONSENSUAL PLACE.

Mr Chi Yin Chan, Manager of Hong Kong's Aberdeen Skills Centre for the Disabled was a visitor to the Institute on Friday 11th March. Vocational Services appreciates the assistance of others in the Institute who give of their time to make the visits of such individuals as broad as possible. Mr Chan might have thought the Institute a bit quiet! The Aberdeen Skills Centre has 300 disabled trainees and Hong Kong has five similar centres. We hope that Mr Chan learned something from us - ASSIST is certainly looking forward to receiving information from Hong Kong about their well proven training of blind people in sewing machine (industrial) work.

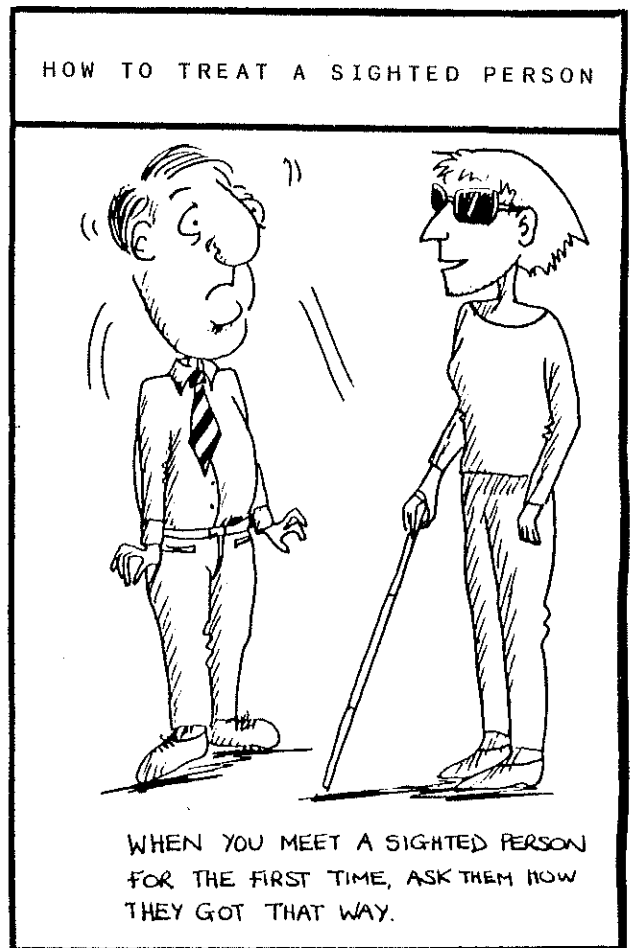


No doubt
You'll think me prim
And searching for sin
But surely "Stop heaving"
Was worth leaving
Out?



Terry Davidson
Poet-in-residence
Vocational Services.

"Just wot we needed -
a bit of kulcher!"



DOES A VEGETARIAN DIET COST MORE?

Since the only difference between a vegetarian diet and an animal eater's diet is that you eat nuts, eggs and dairy products instead of dead animals, and since these foods are cheaper, your diet should be cheaper.

IS A VEGETARIAN DIET HEALTHY, OR WILL I MISS OUT ON VITAL NUTRIENTS?

Whether your diet is healthy or not depends on whether you are eating:

Fresh, raw fruits;
Fresh, raw or lightly cooked vegetables (including green vegetables)
Nuts or eggs or dairy products.

If you are eating food from these three groups that you enjoy eating and that you are digesting, then your diet should be healthy.

SOME OF THE ADVANTAGES OF A VEGETARIAN DIET?

Health, humane, economic, spiritual, humanitarian (world food supply).... Other advantages are - less need for cooking, washing up, refrigeration. Allows a simpler life style. Fruit and nuts are an ideal raw diet while travelling or camping when refrigeration and cooking are more difficult.

SOME FAMOUS VEGETARIANS

Socrates, Voltaire, Shelly, George Bernard Shaw, Louisa May Alcott, Isaac Newton, Field Marshal Montgomery, Buddha, John Welsey, Sir Francis Chichester.

Clint Walker, Paul Newman, Joanne Woodward, Dennis Weaver.



Sun in AQUARIUS
 ...one who sees a radically different way in which things could be done. "My true work is to bring about reform."



Stacey
 Leona, Maryse,

Sun in CAPRICORN
 ...one who can concentrate great effort upon a distant goal. "My true work is to build lasting structures."



Alan, Jan, Paula

Sun in SAGITTARIUS
 ...one who views life in terms of higher possibilities. "My true work is to lift others by spreading the word."



Lee, Adele

Sun in PISCES ...one who senses the unity of life behind the illusion of separation. "My true work is to bring heaven and earth together."



Stacey
 Leona, Maryse,

Aida, Ben,
 Maretia, Avis

Brenda,
 Rebekah, Helen G



Sun in SCORPIO
 ...one who penetrates beneath the surface of things. "My true work is to deal with difficult & dangerous matters."

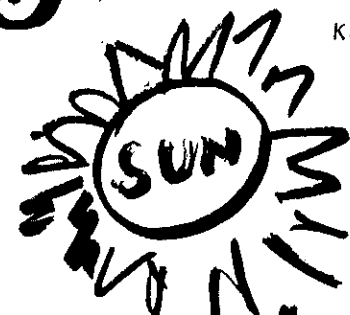


Sun in ARIES
 ...one who generates a sense of being through action. "My true work is to get things moving!"



Jane, Denise

YOUR SUN SIGN



Len, Faye,
 Kevin, Pat



Sun in LIBRA
 ...one who finds delight in conditions of harmony. "My true work is to bring about accord through right principles."



Sun in TAURUS ...one who appreciates the good things of the earth. "My true work is to provide what is needed for quality of life."



Joel, Robin

Andrew
 Cynthia, Rod

Sun in VIRGO
 ...one who discerns accurately the needs of any situation. "My true work is to render faithful service."



Rae, Helen W,
 Chris, Marty

Simone, Narelle

David,
 Christopher,
 Leanne,

Sun in GEMINI ...one who thinks astutely in the ways of the world. "My true work is to gather & communicate useful knowledge."



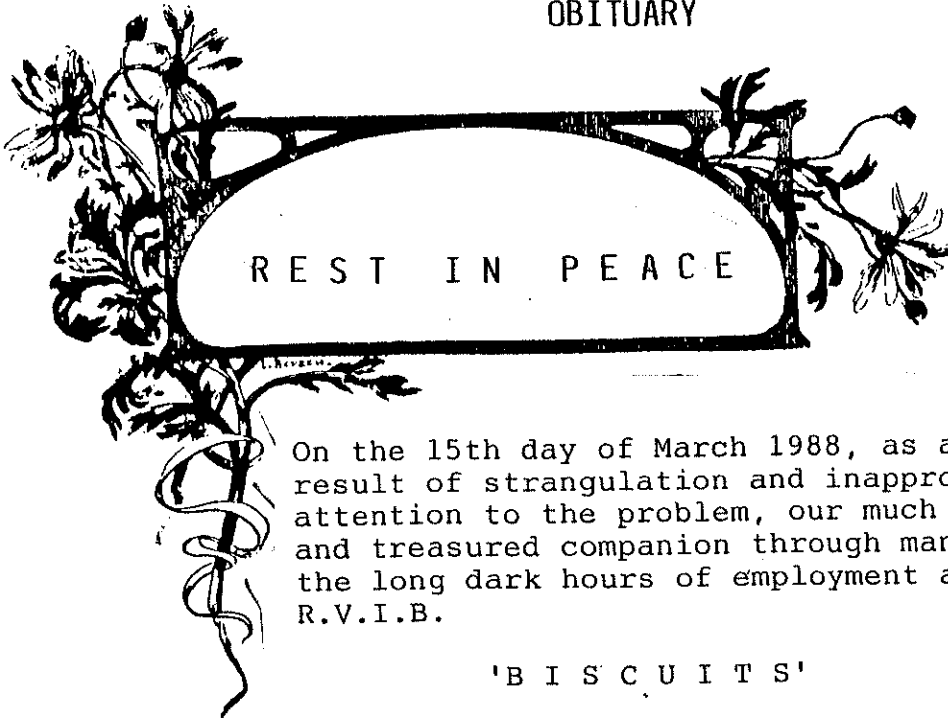
Sun in CANCER ...one who feels emotional conditions vividly. "My true work is to create a nurturing environment for self & others."



Sun in LEO
 ...one who commands a lively response from onlookers. "My true work is to encourage & ennoble others by my example."



OBITUARY



On the 15th day of March 1988, as a result of strangulation and inappropriate attention to the problem, our much loved and treasured companion through many of the long dark hours of employment at R.V.I.B.

'B I S C U I T S'

Sadly missed by the whole family at morning and afternoon teas our long-standing friend will be long remembered.

L E S T W E F O R G E T

In loving memory from the staff
of the Community Services Department

A STORY
ABOUT
FOUR PERSONS-

Named
"Everybody"
"Somebody"
"Anybody"
and
"Nobody"

There was an important job to be done and "Everybody" was sure that "Somebody" would do it.

"Anybody" could have done it, but "Nobody" did.

"Somebody" got angry about that, because it was "Everybody's" job.



"Everybody" thought "Anybody" could do it, but "Nobody" realized that "Everybody" wouldn't do it.

It ended up that "Everybody" blamed "Somebody" when actually "Nobody" accused "Anybody".



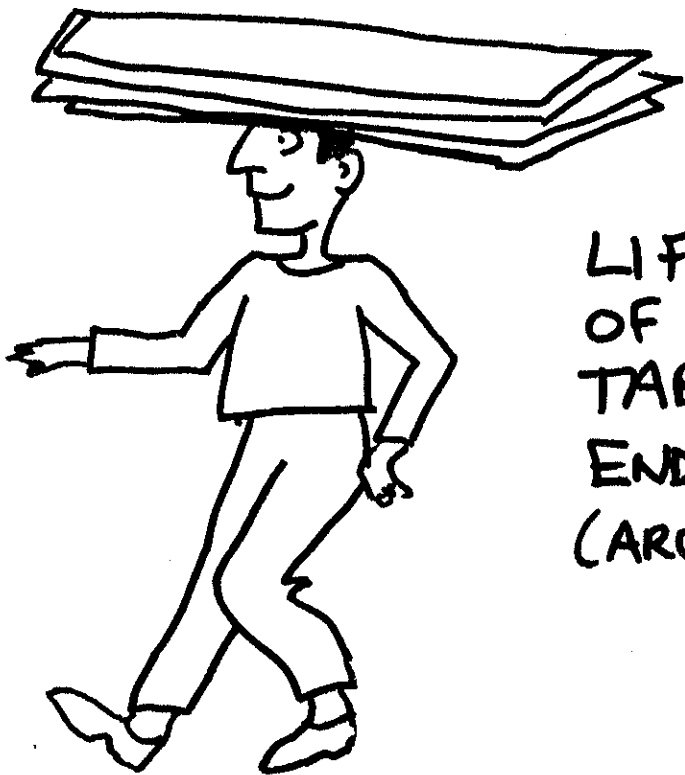
Jesus Lives!

DOES THIS MEAN EASTER'S OFF?

URGENT HELP WANTED!
FOR CRAFT MARKET on 26th.

73 STALLS
NOW
FILLED!

FOR
FACE - PAINTING
(we've had one
drop-out)



LIFTING
OF TRESTLE
TABLES AT
END OF DAY
(AROUND 5 P.M.)

If you can help please call Bev on 215 A.S.A.P!
(some say she needs all the help
she can get! It's true!)

